



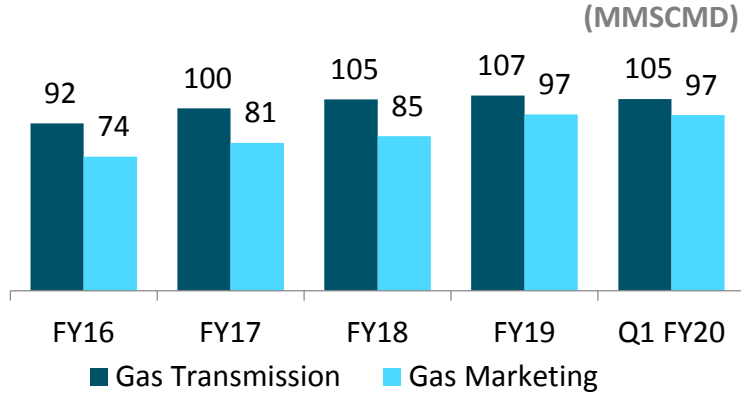
GAIL (India) Ltd.

India's Youngest Maharatna

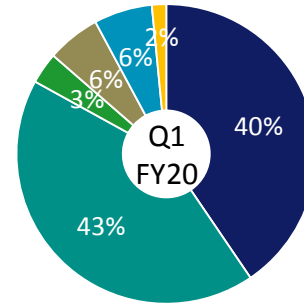
Investors & Analysts' Presentation

Physical Performance

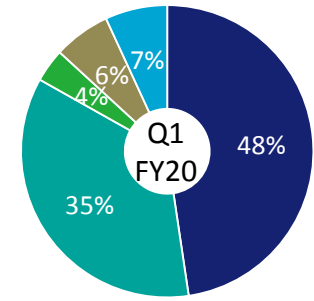
Gas Volume Trend



Gas Transmission Mix

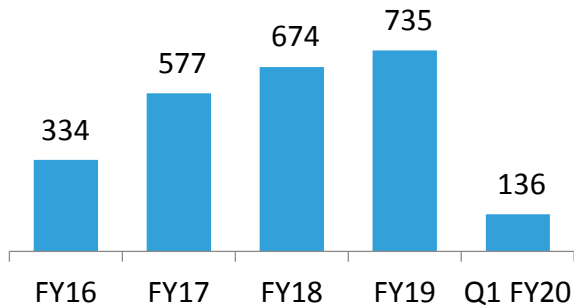


Gas Marketing Mix

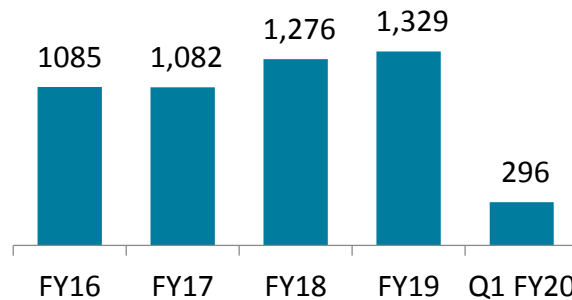


■ APM/NAPM ■ RLNG ■ PMT ■ Spot ■ Mid Term ■ RIL

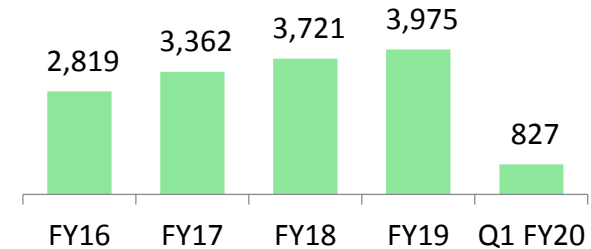
Petrochemicals Sales



Liquid Hydrocarbons Sales



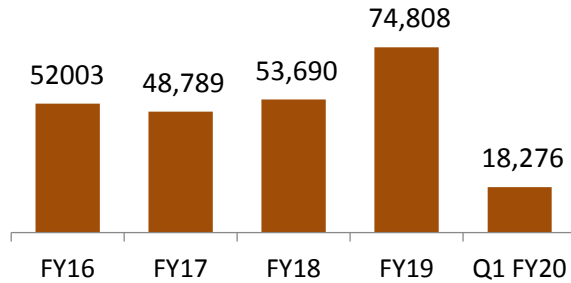
LPG Transmission (TMT)



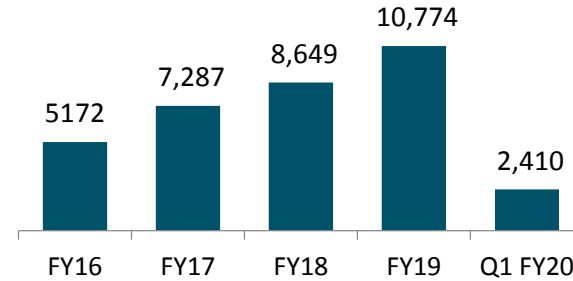
Financial Performance (Standalone)

(in Rs. crore)

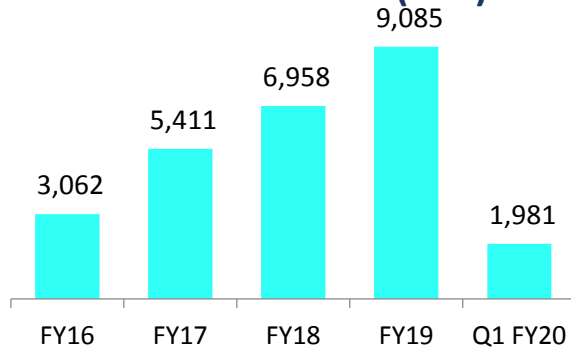
Turnover (Gross) *



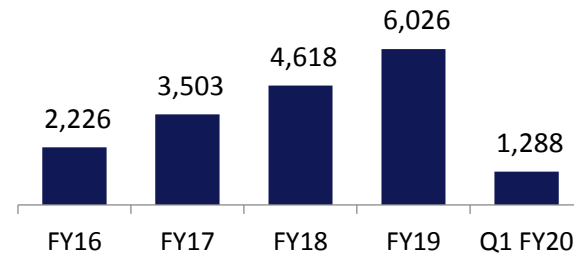
Gross Margin* (PBDIT)



Profit Before Tax (PBT)*



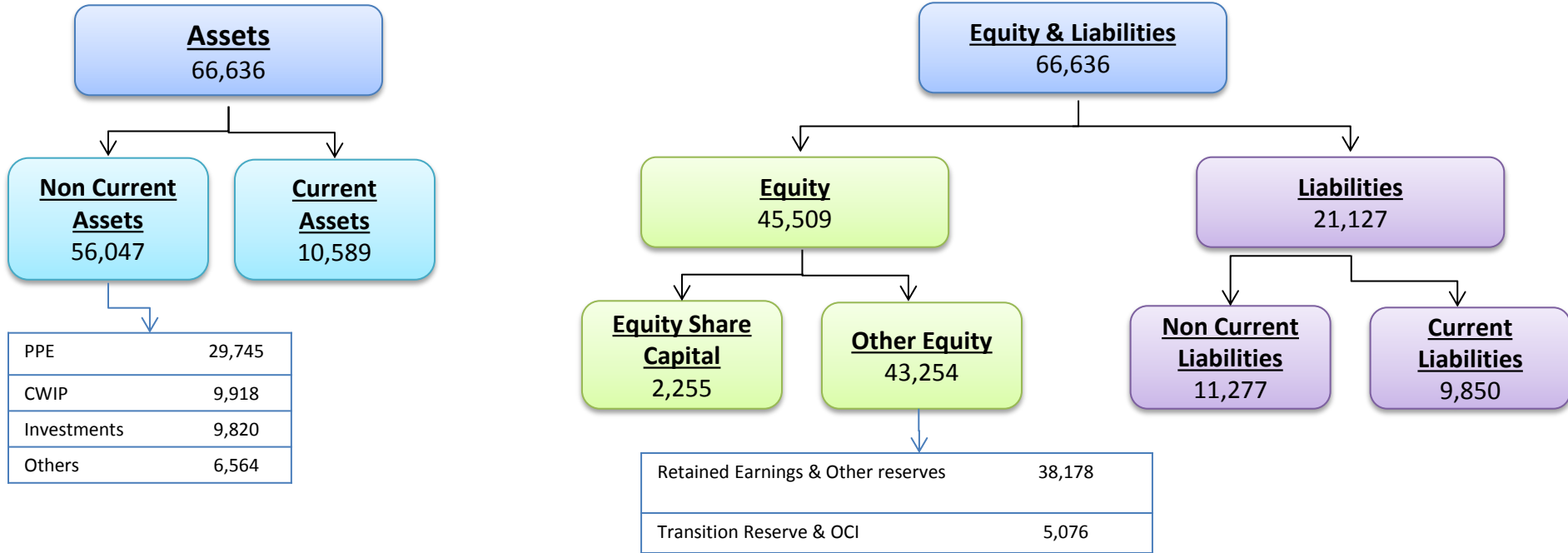
Profit After Tax (PAT) *



*Figures from FY 16 onward are as per Ind-AS

Balance Sheet as on 30th June 2019

(` in crore)



Capital Employed
` 52,591 crore

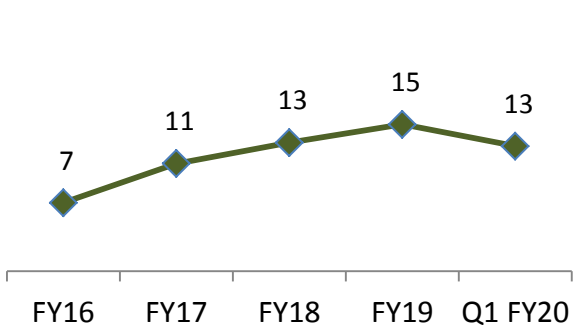
Net Worth*
` 40,346 crore

Loan Outstanding
` 954 crore

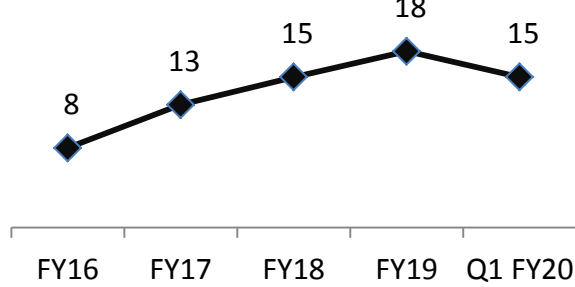
* as per companies' Act

Financial Profile

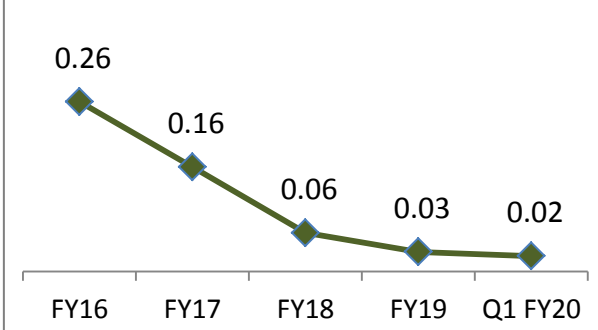
PAT to Net Worth (in %)



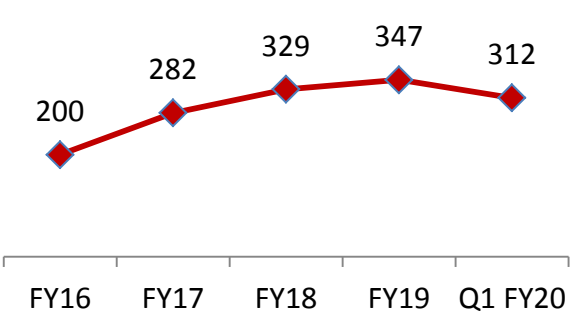
Return on Capital Employed (in %)



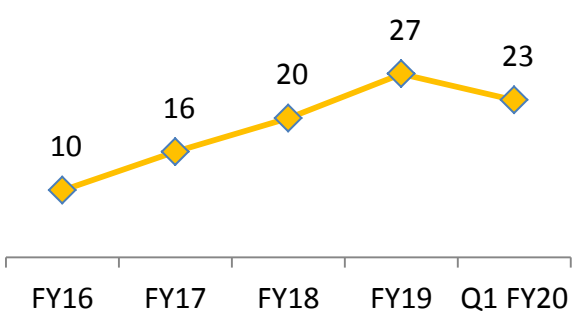
Debt to Equity Ratio



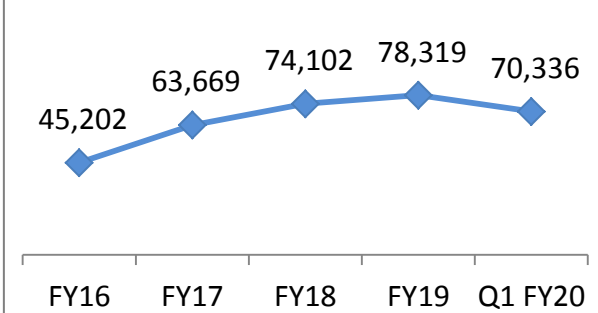
Share Price (in Rs./Share)



Earning Per Share (in Rs./Share)



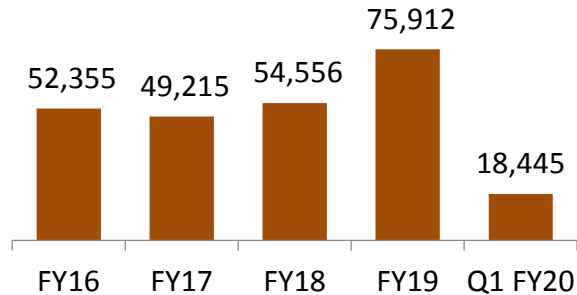
Market Capitalization (in Rs./crore)



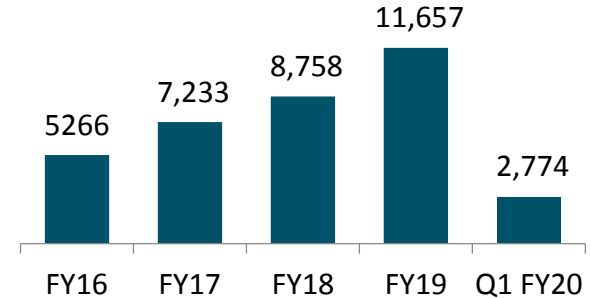
Financial Performance on Consolidated Basis

(in ` crore)

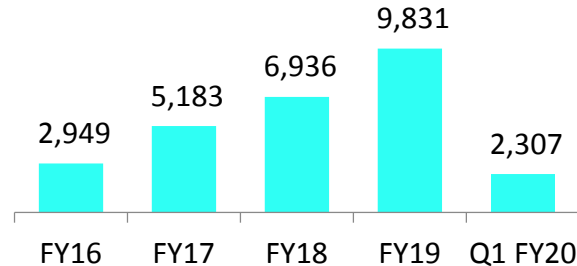
Turnover (Gross)



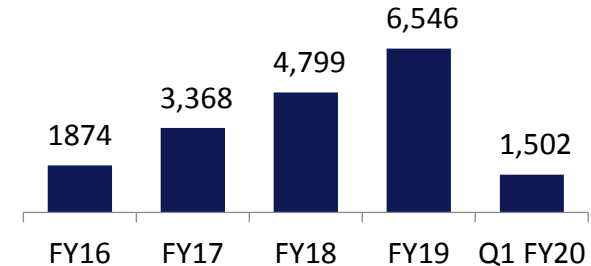
Gross Margin (PBDIT)



Profit Before Tax



Profit after Tax

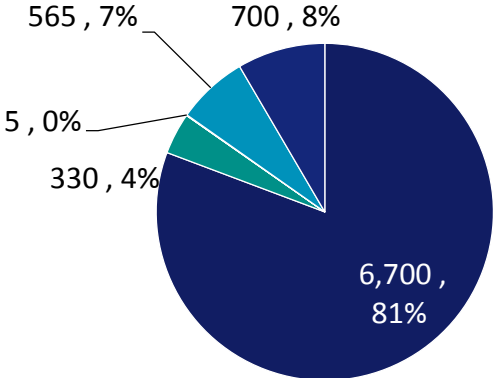


Capital Expenditure Profile

(in ` crore)

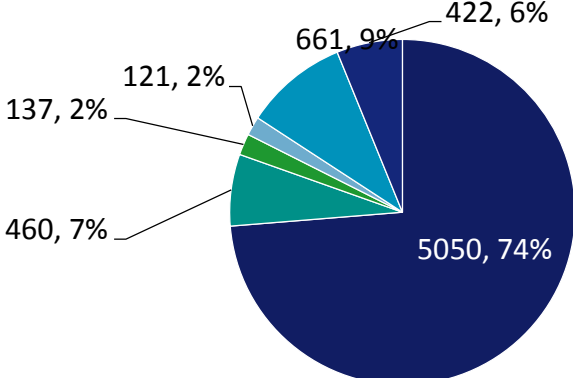
FY18-19

~ ` 8,300 crore



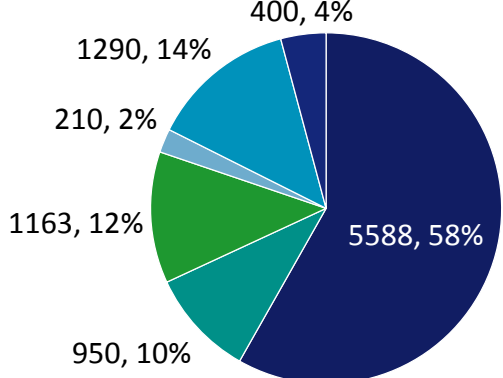
FY19-20E

` 6,850 crore



FY20-21E

` 9,600 crore



■ Pipeline
 ■ City Gas Distribution
 ■ Petrochemical
 ■ E&P
 ■ Equity Investments
 ■ Operational Capex

* capital expenditure include plan, non-plan and operational capex

Turnover (Gross) Reconciliation on Consolidated Basis

(in ` crore)

Particulars	June 19		
	Turnover (Gross)	Eliminations	Consolidated Turnover (Gross)
Standalone	18,276	2,712	15,564
GAIL Gas	1,119	-	1,119
GGSPPL	1,696	-	1,696
GGUI	1,560	1,519	41
TNGCL	26	-	26
Total	22,677	4,231	18,445

PAT Reconciliation on Consolidated Basis

(in ` crore)

Particulars	% Share holding in Quarter June19	Investment (Net)	June 19
GAIL	NA	NA	1288
Subsidiaries		1,176.41	47.08
GAIL GAS	100%	1,127.00	34
GG SPL	100%	41.94	5.06
GGUI	100%	5.55	6.38
TNGCL (less Non- controlling interest)	48.98%	1.92	1.64
Associates		2423.74	231.28
MGL	32.50%	32.1	55.33
PLL	12.50%	98.75	70.24
BCPL	70.00%	992.37	(27.46)
IGL	22.50%	31.5	54.24
China Gas	2.87%	97.37	77.86
Fayoum Gas	19.00%	7.64	1.10
Ramagundam Fertilizer	14.77%	169.06	(0.03)
Joint Ventures (JVs)		597.67	25.91
CGD JVs & Others (BGL, CUGL, GGL, MNGL, AGL, VGL, IGGL, TFL, TAPI)	-	392.95	25.45
Adjustments			(89.86)
Deferred Tax	-	-	(89.86)
Others	-	-	-
Consolidated	-	-	1501.95

Thank you

